



For more than 16 years, TEAM has been providing totally integrated labor and financial management solutions to building service contractors. With hundreds of building service contracting customers across North America, TEAM understands the challenges your company faces each day. From managing employee data to generating invoices to processing payroll and printing financial statements, TEAM has a solution for your company.

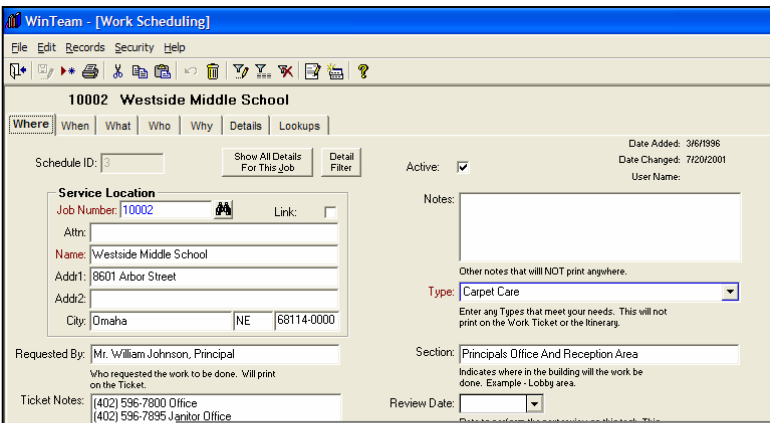
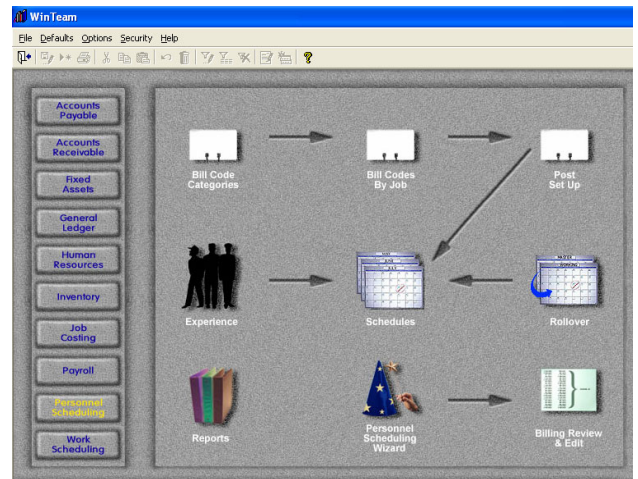
TEAM is committed to your industry. In 1996, the Building Service Contractors Association International, (BSCAI) awarded TEAM the Trend Setting Award. In 2002, TEAM received the Industry Service Award from the BSCAI. You will see TEAM representatives at many industry events, such as conventions, trade shows and regional seminars. Our active participation in the industry helps us design products and services that meet your needs.

Labor and Financial Management

WinTeam, our core labor, financial and operations management system contains all you need to manage your business effectively. WinTeam contains the following modules:

- Accounts Payable
- Accounts Receivable
- Fixed Assets
- General Ledger
- Human Resources
- Payroll
- Job Costing
- Work Scheduling

WinTeam also includes TeamBid bidding and estimating software.



Work Scheduling and Job Costing

The Work Scheduling module allows you to schedule periodic and project work. Specify where and when the work will be done, along with detailed instructions about the task and who will perform the work. You can schedule one-time jobs or recurring tasks. Tasks can recur at various frequencies, including: weekly, bi-weekly, monthly, quarterly, or on a custom frequency. The Work Scheduling module also prints work tickets and daily itineraries for your field staff with detailed instructions and budgeted hours. Seamless integration to Accounts Receivable ensures that billing will occur promptly and accurately.

WinTeam's powerful On Screen Job Cost Report is like no other program. It gives you a complete profit and loss statement by job with the click of a button.

- View job cost by branch, region, division, manager, etc.
- View jobs that are over or under budget by a specified percentage
- Drill down to the source transaction from this screen – AR invoice, payroll check record, etc.

Job Number	Description	Actual \$	Ratio	Budget \$	Budg Ratio	Variance	V-Pct	Over/Under
10021	Fremont Nat'l Bank	1,640	41.75%	1,141	29.04%	499	12.71%	43.73%
	- Revenue	3,928	100.00%	3,928	100.00%	0	0.00%	0.00%
	+ Service Income	3,928	100.00%	3,928	100.00%	0	0.00%	0.00%
	- Labor	2,298	58.51%	2,713	69.08%	415	10.57%	15.30%
	+ Direct Labor	1,742	44.36%	2,291	58.32%	549	13.97%	23.86%
	+ Overtime Premium	167	4.25%	0	0.00%	-167	-4.25%	-0.42%
	+ Vacation Labor	31	0.80%	0	0.00%	-31	-0.80%	-0.08%
	+ Payroll Tax And Insurance	358	9.11%	423	10.76%	65	1.65%	15.37%
	+ Material	0	0.00%	39	0.99%	39	0.99%	100.00%
	+ Other Direct Cost	-10	-0.25%	35	0.89%	45	1.14%	128.57%
	- 10024 Guarantee Mutual	1,943	43.30%	1,844	40.93%	104	2.31%	5.64%
	+ Revenue	4,500	100.00%	4,500	100.00%	0	0.00%	0.00%
	- Labor	2,576	57.24%	2,520	55.99%	-56	-1.25%	-2.22%
	+ Material	0	0.00%	75	1.67%	75	1.67%	100.00%
	+ Other Direct Cost	-24	-0.54%	61	1.36%	85	1.90%	139.34%
Totals:		109,334	20.10%	103,480	21.13%	5,853	-1.03%	5.66%

TeamTime

TeamTime is a versatile, robust, time and attendance suite that meets the diverse needs of small and large companies alike. It can completely automate timekeeping processes, saving valuable time and money. TeamTime has two components: TeleTeam and TeamClock. TeleTeam allows remote employees to use any touch-tone telephone to clock in and out of job sites. This user-friendly system has the following features:

- Caller location verification with Caller ID
- Paging/e-mail notification for tardiness, no-shows or caller ID mismatches
- Integrated voice messaging
- Bilingual ability
- Voice sampling – prevent employees for clocking in and out for each other

TeamTime completely integrates with WinTeam.



Licensed to TEAM Financial Management Systems, Inc. by Sandata Technologies, Inc. under U.S. Patent Nos. 5,255,183 and 5,646,839



Client Services

TEAM takes great pride in the industry expertise of our staff. We work with companies like yours every day to help streamline processes, boost efficiency, and ultimately, increase profitability. Outstanding customer service is our top priority – always.

- Product Support – TEAM employs a staff of full-time, friendly software support analysts who are always happy to assist you with your questions over the telephone or via e-mail.
- Solutions Online – A repository of documentation, frequently asked questions and important updates about your software and services – all online, 24 hours a day, 365 days a year.
- Training & Implementation – Service after the sale is our specialty. Customized online and on-site training packages ensure that the conversion and implementation process go smoothly.
- User Group – Every year, TEAM hosts a User Group Conference for all customers to attend. The goal of this conference is to enhance knowledge and familiarity with TEAM's products and services. Customers also enjoy networking with industry peers.
- Steering Committee – Our steering committees are comprised of clients who have businesses just like yours. These groups meet periodically to shape and design future updates to our software.

"We are experiencing far greater financial control at every level than I thought possible. My only regret is that we did not purchase the system earlier."

*-Gary Ackerman
Mid-America Building Maintenance*

"The software has really streamlined our business. As a matter of fact, our monthly sales have increased 50% in the last year and WinTeam has been an integral part of that growth."

*-Tony Dietsch
Clean Care, Inc.*